**Elevator Pitch - homework.**

Intro: I am a Systems Engineer, I am a Programmer, and I work with computers. I am looking for a job in Communication & Information Technologies Area. **Work: Create a 150 words pitch** (about 60 sec.)

1. Identify your idea or goal. My idea is to create an elevator pitch for myself like a job seeker.

2. Explain what you want the website to do. I want to use my personal website to promote myself for getting a sales or programmer job. My site should have my Resume and contact page, also a brief description of 2 or 3 relevant jobs (milestones).

3. Communicate your USP (Unique Selling Proposition). I want to sell my skills to get an online job as a Sales Man or as a Programmer.

4. Engage with a question. Do you know that many companies employ programmers off-shore because they are cheap and very productive? Would you like to try and hire someone?

5. Put it all together.

6. Practice!

My Elevator Pitch­ (9 C´s for job seekers):

**Hello, I am Raul Silva from Mexico,**

Do you know that many companies hire people off-shore because they are very productive and cheap? Would you like to try and hire someone? Because I want to offer you my skills, to get an online job as Sales Man or a Programmer. I am a Systems Engineer, I have accomplished more than 20 years of experience in the Hotel Industry, Automotive Industry, and Communication & Information Technology Industry with proven selling skills, also I am a Programmer, I work with computers. I am positive that I can help you, I am looking for a job in Communication & Information Technologies Area.

I have years of experience as a Senior Salesman selling IT solutions for midmarket in many kinds of industries, mainly in the Automotive Industry, Hotels, Points of sales, Restaurants, and other shops. Such as a Programmer I know SQL & PYTHON. I am studying WEB Design at BYU-Idaho. (156 words)

**Feedback from others:**

I forgot to mention in the last version of this document the feedback from others, I talk with 3 people all of them said that was a great idea to promote my skills while I show my personal website, and my wife said that she thinks it’s a great idea but she doesn’t think I could have an online job at the USA. So the only way to know is to work on this Idea!